

itelligence AG strengthens sales

Robert Leitner – New Sales Director for itelligence Austria

Vienna, April 19, 2011 – itelligence AG, one of the most successful SAP partners for SMEs worldwide, is significantly strengthening its sales activities in Austria. As announced today by the company, Robert Leitner, 51, has assumed the newly created role of Sales Director for itelligence Austria.

In this capacity, Robert Leitner will be responsible for further expanding SME business in Austria. His more than 30 years of IT experience, 20 in the SAP environment alone, means that itelligence AG has hired one of the top managers for this market.

Robert Leitner: “itelligence is far and away the largest SAP partner for the SME segment. We will continue to build on this position in Austria. We will quickly expand our customer base, most notably by deploying our tried-and-tested industry solutions for wholesalers, the wood/furniture industry, the high-tech industry and automotive suppliers. I also expect the customers to reap particular benefits from our innovation for the Austrian market: Package solutions for SMEs.”

Robert Leitner has come to know SAP personally over more than 20 years. After working for SAP customers Pensionsversicherungsanstalt der Angestellten and later Anglo Elementar Versicherung, he then moved to the company itself, spending eight years alone as one of SAP’s top managers in Austria and managing SME sales. For the last two and a half years, Robert Leitner served as an authorized representative at the SAP partner frontworx. He lives with his wife and son in Weinviertel.

By taking this step, itelligence AG has emphasized its interest in the growth market of Austria. Only recently, at the start of 2011, the company set up the stand-alone unit for the D/A/CH region in which Austria assumes a prominent role.

Dr. Birgit Wittenbreder, head of itelligence AG’s Germany, Austria and Switzerland business unit, says: “In Robert Leitner, we have gained one of the most experienced managers from the world of SAP to head our future-oriented growth strategy in the SME market in Austria, and I look forward to our ongoing collaboration. For our customers, he represents continuity and quality, attributes appreciated at itelligence.”

itelligence Press Release

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Picture: Robert Leitner, new Sales Director for itelligence Austria

itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing about 1,850 highly qualified employees in 19 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria). As a frequently awarded SAP partner, among others global value-added reseller, itelligence realizes complex projects in the SAP solution-based environment for over 4,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company's services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2010, itelligence generated total sales of EUR 272.2 million. In July 2010, itelligence was awarded the "TOP CONSULTANT" quality seal.

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