

NTT DATA Steps up SAP Leadership on a Global Level with itelligence

Tokyo / Bielefeld, 10, February 2011 – NTT DATA, Tokyo, and itelligence, Bielefeld, are announcing the start of the SAP Global One Team Initiative today. This Initiative brings under one umbrella all the SAP related resources of NTT DATA Group, and creates a powerful new systems integration team in the SAP ecosystem. For globally operating customers in particular, access to the network will guarantee a uniform level of high quality SAP solutions worldwide and SAP projects delivered with unsurpassed customer satisfaction. NTT DATA Group will put a strong focus on innovation, and provide comprehensive SAP services leveraging Best Practices and Global Delivery for customers worldwide.

The SAP Global One Team Initiative will coordinate the NTT DATA Group's diverse SAP activities: the-state-of-the-art SAP Industry Solutions, Global Roll-out/In Methodologies, 24-365 Hosting Services plus well-educated and high quality Project Managers, Consultants and Developers. NTT DATA Group will provide end-to-end SAP services for Global Companies "as a One Stop Shop".

One of the most successful SAP service providers in the midmarket with many years of experience in the implementation and coordination of international SAP projects for SMEs, itelligence AG, will launch the Initiative together with NTT DATA.

Customers' Challenges

In order to stay ahead of their competitors global companies of all industries face the challenge to unify and standardize their complex information systems landscape globally while still staying in control of their investments in information systems. In today's economic situation customers say, "We want to implement SAP which has become a de-facto-standard for today's leading companies, but we have to reduce the cost of development and operation while keeping quality standards high".

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Now, NTT DATA Group is expanding its SAP business globally by establishing the new SAP Global One Team Initiative by fostering strong bonds between its entities to provide customers with best practices delivered from all over the world with one face.

The SAP Global One Team Initiative organization (as of February 2011)

- ✓ 11 companies in the world
- ✓ Covering 29 countries
- ✓ 5,000+ SAP consultants

[Overview SAP Global One Team](#)

Customers Benefits

The SAP Global One Team has launched dedicated task forces to best leverage SAP business synergies in the following areas:

SAP Industry Solutions:

- Sharing SAP Industry Solutions, templates, tools, accelerators, and collaborating in the areas of SAP upgrades and testing. The team will also develop tools and intellectual property that will differentiate the NTT DATA Group.
- Providing a global methodology, e.g. roll-in/out methodology for global companies using best practices. Consolidating our know-how on global SAP templates and making them available to our global customers. In addition, developing new SAP global templates based on customers' feedback from all over the world.
- Global templates will be adapted to the specific needs of each country by our local SAP Consultants.

Smart Network of Resources:

- Global SAP consultants will provide 24/7 services to our customers. This will shorten delivery times and accelerate the innovation we bring to our customers.
- Hosting services around the clock. NTT DATA Group will provide 24 hour hosting services, which will reduce customers' TCO and risk due to our certified SAP Consultants.

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Global Project Management:

- Provide well educated Project Managers with excellent projects track records and the necessary certifications including certificates from the Project Management Institute (PMI).
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Future Activities:

- NTT DATA Group will focus on Innovation, and will conduct research and development in new technologies like in-memory, mobility, cloud computing and more.

Herbert Vogel, CEO of itelligence AG: "The new SAP Global One Team Initiative will provide our international operating customers, in particular, with quicker access to SAP technology and enable more efficient implementation of their SAP projects. Here in the SAP area is an excellent example of how the 'One Face to the customer' principle is being implemented. The entire NTT DATA Group with its more than 50.000 employees worldwide will benefit from this and I am delighted that itelligence AG, with its many years of midmarket SAP experience, has been given the opportunity to make a substantial contribution."

About NTT DATA CORPORATION

NTT DATA is a quoted subsidiary of Nippon Telegraph and Telephone Corporation ("NTT"). It offers a broad range of IT services including consulting, systems integration and IT outsourcing. NTT DATA recorded total revenues of approx. JPY 1.1 trillion (USD 13.7 billion) for the year ended March 31, 2010, and has more than 50,594 employees as of Dec 31th. NTT DATA has taken various steps to develop its business on a global scale. For further information please visit: <http://www.nttdata.co.jp/en/index.html>

itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing about 1,800 highly qualified employees in 19 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria). As a frequently awarded SAP partner, among others global value-added reseller, itelligence realizes complex projects in the SAP solution-based environment for over 3,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company's services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2010, itelligence generated total sales of EUR 272.2 million (preliminary figures). In July 2010, itelligence was awarded the "TOP CONSULTANT" quality seal.

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