

Mid-market automotive supplier LANG & MENKE chooses itelligence as its SAP consultancy company

itelligence AG introduces SAP with it.automotive supplier and graphical control station at LANG & MENKE GmbH

Bielefeld, November 22, 2005 - In only 10 months, itelligence AG's consultants will change the company software at LANG & MENKE GmbH, Hemer to the SAP-based ERP solution it.automotive supplier and replace SW IKIAS, the old PPS system used to date. As part of the changeover to it.automotive supplier, LANG & MENKE also opted to use the advanced planner and optimizer mySAP SCM APO as the graphical production control station for detailed planning and optimizing production.

Commenting on the subject, Dr. Martin Radtke, Managing Director of LANG & MENKE said "In changing our company software to SAP, we want to eliminate interface problems using standalone solutions. Instead, we need realistic key processing ratios that enable us to make quick and sound decisions from planning and production through to sales. it.automotive supplier and mySAP SCM APO provide us with just that. itelligence will thus help us to achieve our aim of a holistically integrated system environment, creating transparency and end-to-end business processes."

The mid-market metal processor and automotive supplier LANG & MENKE employs over 200 staff in two plants in Sauerland and generated revenues of around EUR 23.5 million in 2004. LANG + MENKE supplies precision stampings, bearing and contact components as well as securing and fastening parts for electric motors in the automotive industry worldwide, which are designed according to individual customer requirements using modern CAD systems. In addition to the production of serial parts, independent product development also plays a key role in the company's own tool design and manufacture. This is how LANG & MENKE leverages a high degree of its growth potential from the connection between metal and plastics technology in their products. itelligence is to introduce the pre-configured solution it.automotive supplier for the automotive supplier industry at LANG + MENKE for 40 SAP users in three stages.

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Initially, accounting and administration, including human resources, financial accounting, and controlling, will be changed over to it.automotive supplier by the start of 2006. In the second stage, SAP is to be introduced in the entire logistics area, including sales and shipping, with EDI processing using the Seeburger EDI converter by April 2006 as well as in materials management, procurement, and quality management in incoming goods. This stage also includes the introduction of detailed production planning in production management (mySAP SCM APO) – a control station with simulation, optimization, and integration for operational production planning.

In the third stage, between April to July 2006, final optimization will begin with the product lifecycle management solution mySAP PLM Highlight APQP in cProjects. APQP (advanced product quality planning) prevents errors and provides continuous improvement – in contrast to discovering errors. mySAP PLM cProjects (collaboration projects) enable LANG & MENKE to manage extremely complex development projects for OEM customers in the automotive industry using project plans, inspection plans, checklists, and quality milestone pursuance and to control them directly from the ERP software. Quality management, warehouse management, sales planning and availability checking in connection with APO as well as maintenance will be changed over to it.automotive supplier in this stage. The document administration system (DAM) in mySAP PLM Product Lifecycle Management will also be activated.

“As a medium-sized enterprise, we are banking on the long-term investment protection and project methodology that meets the needs of SMEs offered by the market-leading SAP solution and itelligence AG’s consultants. Thanks to it.automotive supplier, we are at the cutting edge of technology and we have found an extremely successful SAP consultation company with excellent knowledge of the automotive supplier industry and experience in replacing DTM IKIAS,” says Markus Schültke, SAP Project Manager and Head of Purchasing at LANG & MENKE.

During the implementation period, itelligence AG’s data center in Bautzen is to take over operation of the SAP software.

Public Relations:
Silvia Dicke
Tel: ++49 (0) 521-91448 107
Fax: ++49 (0) 521-91445 201
silvia.dicke@itelligence.de

itelligence AG
Königsbreite 1
33605 Bielefeld
<http://www.itelligence.de>

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About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 1000 highly qualified employees in 15 countries and in 4 regions (America, Western Europe, Eastern Europe and Germany/Austria). As a mySAP Business, Service and Support Alliance as well as Global Partner Hosting and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2004, itelligence AG generated total sales of EUR 131 million.

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