

PlanOrg and itelligence leverage growth opportunities in SAP environment

itelligence AG acquires the PlanOrg Industry division of SAP

partner PlanOrg in Jena

Bielefeld/Jena, December 9, 2011 – The successful full-service IT provider itelligence is acquiring the PlanOrg Industry division of the SAP partner PlanOrg, Jena, with effect from January 1, 2012. With this mutually agreed spin-off, the two companies are sending out a positive signal to the market. itelligence AG is continuing to pursue its growth strategy, further expanding both its international and regional presence with increased local customer service.

The employees of the former PlanOrg Industry division will be kept on at the new company. itelligence is planning to expand the Jena site and make further new appointments in the medium term.

Dr. Birgit Wittenbreder, itelligence AG, explains the reasons for the transaction: "With the acquisition of the PlanOrg Industry division, itelligence is closing another 'white spot' and systematically pursuing its overall strategy of further expanding its regional and international market presence. PlanOrg is an extremely special partner for us in a strategically interesting region of Germany. PlanOrg's corporate culture, its consulting focus and the regional characteristics of its mixture of high-tech industry, prosperous small and medium-sized suppliers, a university environment and high-growth start-ups make it a perfect fit for itelligence."

Following the spin-off, PlanOrg will concentrate fully on its second division, PlanOrg HealthCare. PlanOrg Informatik GmbH, Jena, was formed in 1998. The core competencies of the PlanOrg Industry division include the realization of innovative business and IT strategies in small and medium-sized manufacturing companies using SAP solutions.

Dr. Andreas Orth, Managing Director of PlanOrg: "The SAP environment continues to offer sustainable growth opportunities. However, customers increasingly expect to receive specialist expertise that is tailored to their respective industries. Spinning off PlanOrg Industry to itelligence AG and retaining the original PlanOrg will allow us to meet precisely these requirements."

With the acquisition of the PlanOrg Industry division, itelligence AG is strengthening its presence in eastern Germany, particularly in the growth-oriented high-tech location of Jena. In future, small and medium-sized customers from the automotive supply industry, manufacturers and young dynamic start-ups in the region will benefit not only from a proven local SAP consultant, but also from itelligence AG's extensive service range.

itelligence Press Release

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itelligence AG is one of the most successful SAP partners for SMEs, with a comprehensive range of industry solutions that have been enhanced on the basis of SAP All-in-One. In addition to license sales, consulting and the implementation of SAP solutions, its full-service offering includes extensive support services – from a 24/7 hotline and application management through to hosting services, including at state-of-the-art data centers in Bautzen and Dresden. This is rounded off by comprehensive SAP Business ByDesign services and business intelligence consulting.

Thomas Schmidt, head of itelligence AG's consulting team in Jena, is convinced: "This is a classic win-win situation that I am looking forward to driving ahead as a former PlanOrg employee and, now, as the head of itelligence AG's consulting team. We can boast excellent SAP consultants on-site, and itelligence has a first-class infrastructure and a broad portfolio of solutions that will now be available in full to our small and medium-sized customers."

About PlanOrg Informatik GmbH:

PlanOrg Informatik GmbH, Jena, was formed in 1998 and currently has 25 employees. It offers comprehensive solutions for business process optimization in the healthcare industry, such as in clinics and hospitals, based on innovative SAP technologies. The solution portfolio includes the ERP software solution SAP® All-In-One, on-demand or cloud solutions using SAP® Business ByDesign, and business intelligence solutions based on SAP® BusinessObjects. PlanOrg Informatik GmbH offers its customers innovative and highly efficient solutions that are continuously optimized and expanded to reflect the rapid changes in market conditions and company requirements.

In its HealthCare division, PlanOrg is established as an experienced and knowledgeable provider of SAP solutions and services in clinics and hospitals. Industry-specific requirements, from accounting and controlling through to human resources, logistics and marketing, are efficiently implemented on the basis of SAP's market-leading standard products. The company's portfolio includes the business intelligence solution BI.healthcare and an innovative SaaS CRM solution based on SAP® Business ByDesign.

About itelligence

itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing more than 2,200 highly qualified employees in 20 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria/Switzerland). As a frequently awarded SAP partner, among others global value-added reseller, SAP Certified in Cloud Services and SAP Gold Partner Business ByDesign, itelligence realizes complex projects in the SAP solution-based environment for over 4,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company's services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2010, itelligence generated total sales of EUR 272.2 million. In July 2010, itelligence was awarded the "TOP CONSULTANT" quality seal.

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