

Solutions for medium-sized businesses



it.automotive CD & S for car dealers and service centers

Switch into turbo mode with us:
greater power for sales and service!

itelligence

Complete solution for a complex task

it.automotive CD & S is to your business what power steering and GPS are to your automobile

»With it.automotive CD & S, we offer car dealers and service companies a tried and tested complete solution based on SAP Dealer Business Management. This ensures optimum control of every process from vehicle sales, replacement part sales, service orders, workshop control, and warehouse logistics, through to administration including financial accounting, controlling, and payroll. «

itelligence AG, Bielefeld

The growing range of models and versions, multiple-brand strategy, internationalization, and price pressure, as well as the ever stronger integration among automobile manufacturers present a challenge to companies' organization and IT landscapes – for medium-sized car dealers and service businesses in particular. With our solution, we can support you in the future-oriented alignment of your company.

With it.automotive Car Dealers & Services (CD&S), itelligence AG has developed a fully integrated solution, designed specifically for car dealers and service businesses. On the basis of the SAP automotive solution, we have created a preconfigured industry solution that offers you perfect control over every process in your company – in sales, in the workshop, and in your administration.

With it.automotive CD & S you navigate your business through to its success.



itelligence boasts many years of experience on all levels of the automotive industry – and we have put this industry knowledge to good use for your benefit: We preconfigure processes and functions on the basis of the mySAP ERP system to meet the requirements of your industry. Tailor-made for you: our industry solution it.automotive Car Dealers & Services.

What benefits does this preconfiguration offer you as a customer?

With it.automotive CD & S

- you speed up implementation of this industry solution for car dealers and service companies, thus making direct savings in two key respects: time and money
- we deliver a high quality industry solution that's been tried and tested on the market
- you are provided with fully integrated business transactions
- you can implement project management tailored to medium-sized businesses

it.automotive CD & S offers you support for all the relevant processes in your company

Optimum programs for your new automobile business – all the information at a glance: customers, vehicles, warranties, stock, etc. Fast search for new vehicles in your dealer network. And if you can't find a suitable vehicle, the new automobile



Satisfied customers
are the goal – process
optimization is the way.

with the features you require is sent to the manufacturer as a customer order. The supplier/manufacturer sends a confirmation that is stored in the dealer's SAP system. As soon as the vehicle is delivered, the goods receipt is executed. Then the incoming invoice for the vehicle is posted, along with additional costs, such as freight and taxes.

The customer order contains all relevant data, such as the delivery date and costs. When an order is created, the credit limit is generally checked. After the vehicle has been delivered, the invoice is issued for the agreed price, including additional calculations for freight, dewaxing, registration, etc. The sales revenue and pro rata costs are incorporated into the profitability analysis.

With our solution, we supply extensive pre-settings and documentation to meet your demand for an optimized, fast implementation. These include:

- Clear methodology: easy to understand and extensive
- Business scenarios with master data and transaction data, directly executable processes in project work
- Detailed project and user documentation
- User roles for the key work center descriptions
- Data sheets and proposals for the data transfer
- Test catalogues for customer-specific function and integration tests
- Proposals for frequently used forms

Our implementation methods include structured use of the SAP system in the project work with clear milestone planning. Once previously defined milestones have been reached, the project progress is reported – thus providing built-in, continuous quality assurance.

»it.automotive CD & S is the optimum solution to support your sales and workshop processes. It's transparent, easy to understand, and secure.«

Another key topic handled by our solution is the workshop order. When a workshop order is created, the processor refers to the vehicle file. The vehicle file (vehicle manager) shows all the relevant information for the vehicle. This includes warranty claims, mileage, and general descriptions of the vehicle. Depending on the type of maintenance or repairs, corresponding orders are generated for the workshop to reserve resources, such as tail lifts. Employees confirm these orders according to their service catalogue. The workshop orders are used to reserve the required materials immediately. The information that is reported is then incorporated into the invoicing.

Our experience shows that every industry has its own specific IT requirements, owing to their different processes. This is why at itelligence, IT and industry specialists work in close collaboration to produce your solution.



itelligence mySAP All-in-One industry solutions are preconfigured for the typical business processes of a specific industry, thus enabling costs and implementation times, in particular, to be radically reduced. Other benefits include almost unlimited scalability and a high level of flexibility, as well as increased productivity and cost control.

SAP-certified industry solutions:

- it.automotive supplier
- it.chemicals
- it.hightronics
- it.metal
- it.trade
- it.cast
- it.consumer
- it.manufacturing
- it.service
- it.wood

SAP competence for medium-sized businesses

itelligence AG is a leading international IT full-service provider in the SAP environment, employing some 1,000 highly qualified employees in 15 countries. Founded in 1989, the company offers a range of services that include SAP consulting, SAP licensing, outsourcing & services, and self-developed SAP industry solutions.

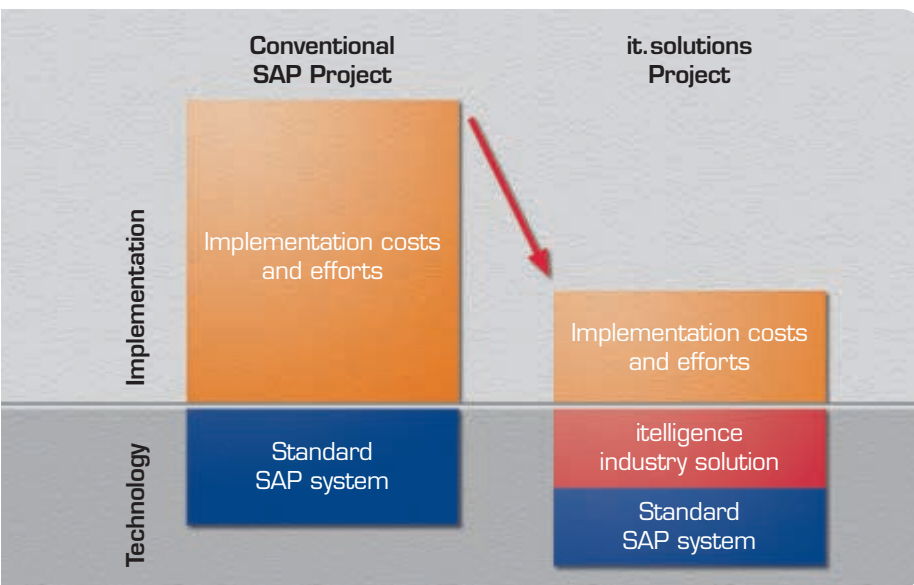
Medium-sized businesses in the spotlight

itelligence has developed and successfully implemented most of the SAP AG certified mySAP All-in-One industry solutions worldwide. To enable us to provide consulting and solutions that create added value and are oriented toward the future, we have invested in professional industry knowledge. You'll only be able to implement technological developments to sustain your competitive advantage in the long term if we can speak your language.

Top-level IT outsourcing

As certified SAP outsourcing partners, SAP AG tests the five itelligence data centers in Germany, Switzerland, the United States, and Poland annually to check the security and quality of their organization and processes. The centers are ISO 9001 certified.

You can find more information and an extensive list of references at www.itelligence.info



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