

SAP Solutions



SAP Supplier Relationship Management (SAP SRM)
Process Optimization in Purchasing
through Supplier Integration



SPECIAL EXPERTISE
PARTNER SAP SRM

itelligence

Solution Components for Supplier Integration

Perfect Integration for Suppliers in Every Respect with SAP SRM!

»Profit lies in purchasing. This old piece of merchants' wisdom is no less true in the 21st century. Many of our customers have taken advantage of the opportunity to optimize their internal purchasing processes through SAP ERP projects. But software-supported process optimization beyond company boundaries brings additional potential for savings, which of course is important to exploit.«

itelligence AG

There is a wide variety of purchasing solutions available on the market, but these often just concentrate on particular aspects of the procurement process. For example, e-procurement solutions are aimed at covering C-material procurement. However, if purchase receipts need to be exchanged or warehouse stock and replenishment planning need to be coordinated in addition to this, then the integrative strategic thinking of these special software solutions is often lost. This leads to isolated solutions, which can only be harmonized in the interface programming with great deal of cost and effort.

SAP and itelligence can offer you tailor-made solutions for your procurement process, which, thanks to the integrative use of all components, provide a reliable purchasing strategy throughout the whole purchasing process.

SAP SRM – Supplier Relationship Management

SAP Supplier Relationship Management consists of four technical components. These components include modern purchasing processes, which

supplement the conventional SAP MM business processes in purchasing. These are all used for cost reduction purposes against the backdrop of process optimization.

The following functional areas are covered by the SRM components:

SAP Enterprise Buyer Professional (SAP EBP)

- Procurement of required materials (self-service procurement)
- Procurement of services (service procurement)
- Procurement of production materials (plan-driven procurement)
- Contract management
- Supplier selection and invitations to tender (strategic sourcing)

The EBP technical component therefore makes the basic processes available for a comprehensive browser-based procurement process, which, if required, can be supplemented with additional components.

SAP Supplier Self-Service (SAP SUS)

Supplier Self-Service (Plan-driven Procurement)

This makes it easier for small and medium-sized suppliers to coordinate with their customers electronically by accessing order data via the internet.

- Displays and processes orders
- Sends responses to orders
- Confirms or rejects items in the order
- Carries out or processes delivery scheduling
- Creates subsequent documents such as dispatch notifications, confirmations, and invoices

All steps within the supply chain link together seamlessly.



SRM – Supplier Relationship Management Components

SAP EBP

Enterprise Buyer Professional

SAP Bidding Engine

Bidding Engine

SAP SUS

Supplier Self-Service

SAP MDM Catalog

Master Data Management

The four technical components of SAP SRM form the foundations for integrative procurement processes.

SAP Bidding Engine

Auctions (Strategic Sourcing)

BedRequisitions can be combined using the sourcing component of the EBP system and, if necessary, tenders can be invited in a fully electronic, targeted manner using web applications via EBP. The SAP Bidding Engine is also used as an additional component if online auctions are used in addition to the electronic tendering procedure.

- Real-time bidding system
- Different types of procedure can be selected, e.g. English auction
- Auctions can be structured in blocks, individual items with bids
- Option to use bidding agents

SAP MDM Catalog

Development of Multi-supplier Catalogs (MDM Catalog)

Multi-supplier catalogs and catalog data management are central components of an e-procurement solution for processing and searching for C/MRO item data. The employee can select the desired item via various options for searching across all suppliers and then seamlessly transfer it into the SAP Enterprise Buyer Professional (SAP EBP).

The MDM catalog is included in the SRM license and makes use of the proven and powerful SAP Master Data Management (SAP MDM) technology.

- Included in SRM license
- Price comparisons for items
- Searches across all suppliers
- High data quality

Intelligent Procurement:

Transparent and Cost-effective

We will support you in reproducing your SRM business processes in an integrated landscape, as well as optimally implementing your company objectives using the procurement components specially customized for your company.

We can optimally coordinate solutions from ERP, Data Warehouse, Supplier Relationship Management, Supply Chain Management, and NetWeaver for you. We will analyze your company's business processes and system requirements. Together with you, we will identify where there is potential for improvement and develop appropriate strategies for company-wide cooperation with your suppliers.

SAP SRM Special Expertise Partner

In October 2003, we were one of the first SAP partners to receive the status of SAP SRM Special Expertise Partner, which we were once again able to confirm this year. With our comprehensive SAP expertise, we possess the project know-how required for customizing the SAP SRM components, including connection to the SAP ERP backend. We also offer operating your SRM infrastructure as a hosting variant.

Make use of the economic advantages of electronic procurement – build on the expertise of our consultants!

Our experience shows that every industry has its own specific IT requirements, owing to their different processes. This is why at itelligence, IT and industry specialists work in close collaboration to produce your solution.



SAP® Certified
Powered by SAP NetWeaver®

Complete SAP Service Provider

Thanks to many years of close collaboration with SAP AG and extensive project experience, itelligence is a leading SAP expert. The company takes a leading role in the development, implementation, and marketing of new technologies and concepts for the SAP Business Suite such as SAP CRM, SAP SCM, SAP PLM, and SAP SRM. SAP and itelligence work closely together to ensure the successful marketing and implementation of the integration and application platform SAP NetWeaver. This includes solutions such as SAP NetWeaver Portal, SAP NetWeaver Business Intelligence, and SAP NetWeaver Process Integration (PI).

SAP competence for medium-sized businesses

itelligence AG is a leading international IT full-service provider in the SAP environment, employing more than 1,800 highly qualified employees in 17 countries. Founded in 1989, the company offers a range of services that include SAP consulting, SAP licensing, outsourcing & services, and selfdeveloped SAP industry solutions.

Medium-sized businesses in the spotlight

itelligence has developed and successfully implemented most of the SAP AG certified SAP Business All-in-One industry solutions worldwide. To enable us to provide consulting and solutions that create added value and are oriented toward the future, we have invested in professional industry knowledge. You'll only be able to implement technological developments to sustain your competitive advantage in the long term if we can speak your language.

Top-level IT outsourcing

itelligence operates for you data centres in Germany, Malaysia, Poland, Switzerland and the US. As a certified SAP Global Partner Hosting, SAP AG tests our data centres regularly to check the security and quality of our organization and processes.

You can find more information and an extensive list of references at www.itelligence.info

Analysis & Development

We analyze your systems and processes and evaluate your optimization potential.

Concept Development

We define objectives and develop with you a solution that fits your needs best.

Prototyping

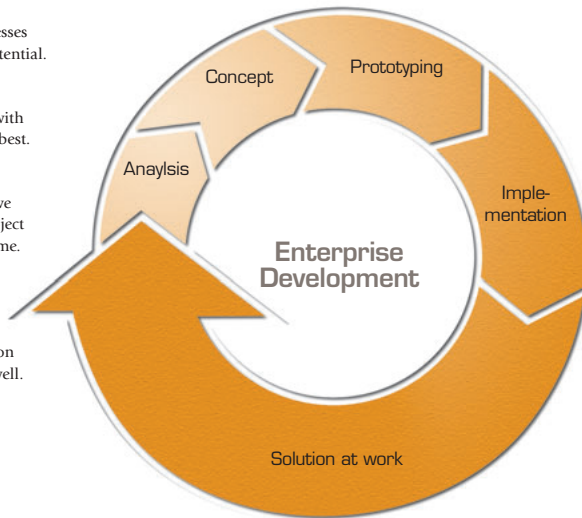
Based on our industry experience we create prototypes to make your project transparent and verifiable at any time.

Solution Implementation

We implement the solution and make final adjustments. If it is required we will roll out the solution at your international locations as well.

Solution at work

While your solution contributes to your business success we take care of maintenance and support.



Branches

- Austria, Vienna
Phone: +43-1-879 42 00-0
- Belgium, Brussels
Phone: +32-2-290 12 12
- Canada, Montreal
Phone: +1-514 336 3666
- China, Shanghai
Phone: +86-21-5208 0750
- Czech Republic, Prague
Phone: +420-2-516 119 21
- France, Paris
Phone: +33-1 40 86 22 31

- Germany, Bielefeld
Phone: +49-521-9 14 48-0
- Great Britain, Reading
Phone: +44-203-162 37 00
- Hungary, Budapest
Phone: +36-1-452 38 00
- Malaysia, Cyberjaya
Phone: +603-8312 6200
- Netherlands, Eindhoven
Phone: +31-40 296 86 00
- Poland, Warszawa
Phone: +48-22-543 19 00
- Russia, Moscow
Phone: +7-495-974 19 17/18

- Slovakia, Bratislava
Phone: +421-2-572 02 211
- Slovenia, Ljubljana
Phone: +386-1-242 70 30
- Spain, Barcelona
Phone: +34-93-4 67 46 90
- Switzerland, Regensdorf
Phone: +41-44-7 35 85 55
- Ukraine, Kiev
Phone: +380-44-494 28-83
- USA, Cincinnati (Ohio)
Phone: +1-513-956 20 00