

### **itelligence concludes further global agreement with SAP**

### **SAP Gold Partner Status for itelligence Spain**

Barcelona/Bielefeld, November 25, 2010 – itelligence AG, one of the most successful SAP service providers for the midmarket as well as a long-standing SAP global hosting partner and SAP global services partner, announced the signing of a global value-added reseller (global VAR) agreement with SAP AG. This makes itelligence one of the first SAP partners to conclude the global agreement for selling SAP® Business All-in-One solutions. itelligence has also signed the agreement on a local level in Spain and has thus become a new SAP gold partner in Spain.

Value-added resellers (VARs) sell SAP® software licenses in the midmarket segment and also develop industry-specific SAP Business All-in-One solutions. itelligence offers a total of 14 industry-specific SAP Business All-in-One solutions. In addition, the itelligence consultants also configure and enhance other products from the portfolio of the ERP market leader.

"We are very pleased with the new status of itelligence in Spain. The gold partner status strengthens itelligence's position in the mid-market, and demonstrates our partner's commitment to SAP software for mid-market companies," says Pilar Martinez Santa Maria, Director of Small and Mid Market at SAP Iberia.

To merit its status as a global VAR, an SAP partner must prove that it can offer in-depth knowledge and successful implementations in customer projects in a range of different markets and that it already successfully operates as an SAP partner at a supra-regional level in several countries. The signing of the global VAR agreement is based on strict quality criteria evaluated by SAP as part of an extensive selection process.

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For the customers, that means that a global VAR such as itelligence is quality-proven and is involved in the latest developments, product strategies, release updates and new technologies of SAP worldwide at an early stage. Correspondingly, customers also benefit as a result.

Juan Carlos Encio, Managing Director itelligence, Spain: "The new global status clearly emphasizes our position in the local and international midmarket. It stands for uniform, worldwide standards. Our customers can count on this because our SAP expertise, coupled with our high demand for quality, reaches beyond language and country borders. Our customers can use us to take full advantage of the opportunities afforded by modern IT solutions and at the same time fully concentrate on their core business."

**itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing about 1,800 highly qualified employees in 19 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria). As a frequently awarded SAP partner, among others global value-added reseller, itelligence realizes complex projects in the SAP solution-based environment for over 3,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company's services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2009, itelligence generated total sales of EUR 220 million. In July 2010, itelligence was awarded the "TOP CONSULTANT" quality seal.**

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