

itelligence AG presents final figures for first nine months of 2010

- **Revenues up 19.3% from MEUR 158.3 to MEUR 188.8**
- **EBIT at MEUR 7.3 in the first nine months of 2010, EBIT up 4.3% against previous year (after acquisition costs totaling MEUR 1.2)**
- **Third quarter shows considerable revenues and earnings growth**
- **itelligence raises revenues guidance**

Bielefeld, October 21, 2010 – itelligence AG generated a considerable improved result in the third quarter of 2010, improving year-on-year both in terms of revenue and also for the first time this year with EBIT. Particularly in the third quarter, itelligence increased revenues by 32.9% from MEUR 52.3 to MEUR 69.5. Thus revenues rose in the first nine months by 19.3% to MEUR 188.8 after MEUR 158.3 in the same period of the previous year. Orders on hand continue to develop positively. Overall, orders in hand increased by 23% and amounted to MEUR 192.5 at the end of the third quarter (previous year: MEUR 156.5).

itelligence also improved EBIT year-on-year. In the third quarter, EBIT improved by 24.2% from MEUR 3.3 to MEUR 4.1. This equates to an EBIT margin of 5.9% in the third quarter of 2010 (prior-year quarter: 6.2%). After nine months, itelligence achieved EBIT of MEUR 7.3 after MEUR 7.0 in the same period of 2009. This represents an increase of 4.3%. In the first nine months, EBIT was reduced by non-recurring acquisition costs of MEUR 1.2, approximately MEUR 0.6 relating to the third quarter of 2010. Accordingly, the EBIT margin in the first nine months was 3.9% after 4.4% in the same period of 2009.

In light of this improved business development, for the current financial year itelligence is expecting revenue growth to MEUR 260 - 265 and an EBIT margin in the range of 5.2% to 5.6%.

Further figures and details can be found in the Interim Report 3/2010, which will be published on October 28, 2010.

Contact:

Katrin Schlegel, itelligence AG, Tel: +49 (0) 521 - 91 44 8106;
katrin.schlegel@itelligence.de