

CeBIT 2011 to be held in Hanover from March 1 to 5, 2011

itelligence in hall 4, stand C04 and stand B24 in hall 5

**SMEs stand to benefit: Security of SAP data on iPhones, etc. is ensured with it.x-mobile**

### **IT service provider itelligence demonstrates mobile SAP**

Bielefeld/Hanover, March 1, 2011 – Mobile SAP solutions for iPads, iPhones and Android devices are the main focus of itelligence at this year's CeBIT trade show in Hanover. itelligence will present its new it.x-mobile solution for this purpose in hall 4, stand C04. With this solution, SAP data for IT processes can be used on smartphones or tablets, regardless of device type. itelligence has developed three new sophisticated business scenarios for SMEs at CeBIT:

#### Service business scenario

it.x-mobile service supports service employees during their deployments. it.x-mobile service provides information from a service order regarding the type of fault, the device and the device ID. With an online connection to navigation software or a route planner, it.x-mobile can provide the service technician with directions to the service location. The scenario also includes a scan function, with which the service job and spare parts can be recorded. Direct invoicing is possible as well. Device faults can also be recorded via the camera installed in the smartphone and assigned to the service order. All data is directly exchanged with the SAP system via it.x-mobile.

#### Sales business scenario

The "it.x-mobile sales" content package supports sales representatives in the preparation and execution of customer meetings. Current customer information is displayed on the tablet such as contact persons, revenues, projected figures, payment receipts or open items. The onsite sales meeting with the respective participants, content, feedback regarding customer satisfaction, coordinated activities and opportunities are directly created and buffered. This data is automatically sent and then imported into the SAP CRM when the smartphone next connects via UMTS or WLAN. The function can also be provided as an interactive PDF form for sales employees with laptops.

**itelligence press release**

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During the meeting, orders with the respective order proposals corresponding to the order history can also be created and new items in the product catalog can also be presented. Together with the customer, the most up-to-date information can be viewed on the tablet screen directly in the meeting and all follow-up activities can be initiated immediately without delay.

**HR business scenario**

The new "it.x-mobile ESS/MSS" HCM content package for mobile devices improves the degree of utilization of the so-called self services of employees in the HR department. In addition to vacation requests, which employees can directly enter themselves in the electronic system via their smartphone, this content package also simplifies access to information for managers, thanks to the clearly arranged cockpits with team views on the calendar, times, meeting reminders or a graphical display of employee vacation times. All updated information, relevant for a modern HR department, can thus be viewed at any time and at any location.

**it.x-mobile forms**

The new it.x-mobile forms solution is based on Adobe Interactive Forms and can be used both on the PC and iPad, and in this connection optionally in PDF or e-mail format. itelligence will offer and release these solutions free-of-charge in the App Store as App Store solutions.

**it.solutions based on SAP Business All-in-One**

With regard to its proven "classic products", itelligence's consultants will present the latest developments ranging from it.automotive for the automotive industry, it.chemical for the chemical and pharmaceutical industries, it.consumer for the consumer goods industry, it.hightronic for the high-tech and electronics industries, it.manufacturing for mechanical and plant engineering, it.service for service providers, it.metal for metal and plastics processing, it.trade for trade and it.wood for the wood and furniture industry.

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### **Dialog at the trade fair stand**

Dialog should, in particular, be promoted: Complete itelligence solutions and thus the entire portfolio can be assembled at the trade fair stand using real modules. The highlight: Visitors can literally take their solutions home with them! The online presence of itelligence has continued to grow as well: In addition to the online trade fair stand in the Internet at [www.itelligence.de/cebit](http://www.itelligence.de/cebit), you will also find the latest information and trends on CeBIT via the company's Twitter feed. As of 2011, itelligence can now also be found on Facebook.

### **Quickly find your new dream job!**

The comprehensive job offers and individual positions will be presented in detail by itelligence AG at the main stand in Hall 4. The company is planning on creating an additional 150 positions in Germany alone.

### **With Business ByDesign, itelligence will present its latest customer examples and new mobile packages for small SMEs**

itelligence AG will be presenting trade fair highlights in the SAP Business ByDesign area at CeBIT 2011, namely three predefined starter packages for CRM, ERP and service providers. In addition, the successful full-service IT provider will present a system expansion of SAP Business ByDesign. Developed in-house, this expansion offers the service sector, in particular, more flexibility. All presented packages and expansions are, in this connection, based on the latest release: SAP Business ByDesign FP 2.6.

### **SAP Business ByDesign CRM starter package**

The itelligence CRM starter package for SAP Business ByDesign offers companies an on-demand solution enabling them to manage their entire sales process and gain new business. The CRM starter package can be implemented in around two weeks.

### **SAP Business ByDesign ERP starter package**

The new, complete ERP starter package for SAP Business ByDesign features processes for Accounting, Bookkeeping and Purchasing. These features can be implemented in around six weeks.

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### **SAP Business ByDesign package for service providers**

The new SAP Business ByDesign package from itelligence AG for service providers offers applications for corporate management and project management. The focus here is on integrating the operational units. The starter package has been designed to be implemented in around six to eight weeks.

### **itelligence SAP Business ByDesign system expansion**

itelligence will also present a system expansion of SAP Business ByDesign at CeBIT in Hanover for the first time. This expansion considerably expands the range of functions which SAP Business ByDesign can offer to meet the needs of service providers. Focus: Comprehensive, flexible capacity management, from the first sales opportunity through to ongoing projects across the entire process chain.

More information can be found online at [www.itelligence.de](http://www.itelligence.de).

## **itelligence AG at CeBIT**

### **Hall 4, stand C04 (main stand of itelligence AG)**

- iPhone presentation, it.solutions based on SAP
- Human Resources: Job offers at itelligence

### **Hall 5, stand B24: SAP Business ByDesign and the EBM partners**

- ITFLAT.de
- Systema - Gesellschaft für Organisationsentwicklung mbH
- NOWIS Nordwest-Informationssysteme GmbH & Co. KG and
- ecotel communication ag
- FRINGS INFORMATIC SYSTEMS GmbH
- RNC Consulting GmbH

**Online trade fair stand: [www.itelligence.de/cebit](http://www.itelligence.de/cebit)**

itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing about 1,850 highly qualified employees in 19 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria). As a frequently awarded SAP partner, among others global value-added reseller, itelligence realizes complex projects in the SAP solution-based environment for over 4,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company's services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2010, itelligence generated total sales of EUR 272.2 million (preliminary figures). In July 2010, itelligence was awarded the "TOP CONSULTANT" quality seal.

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