itelligence

PRESS RELEASE

Special Expertise Partner for the timber and furniture industry highlights its sector expertise

itelligence wins Sedus Stoll AG as new customer

Frankfurt, March 18, 2004 - itelligence AG will introduce its SAP-based vertical solution, it.wood, at Sedus Stoll AG and its subsidiaries, Gesika Büromöbelwerke and Klöber, a manufacturer of office chairs. Employing 1,328 people, Sedus Stoll AG is one of the leading manufacturers of office furniture in Europe and generated sales of approx. EUR 146.5 million in 2002. The aim of the migration to it.wood is to replace the different subsystems and related interfaces currently used.

The introduction of the mySAP ERP solution will standardize the key business processes throughout the company. The focus of this adjustment process will be on the mapping of the complex product data model using the it.wood variant configurator. Moreover, Sedus AG and its subsidiaries will introduce the mySAP ERP functions in the sales and shipment, warehouse and purchasing, production planning, production management and quality management departments to map their logistic processes. The SAP functions for financial accounting, human resources and controlling already used by the Sedus Group will also be migrated to mySAP ERP.

itelligence will migrate the Sedus software to mySAP ERP in several phases. The first phase will include the migration of the company software at Sedus and Gesika as well as the roll-out to the Sedus Group's European sales and production facilities. At the end of the first phase, which is scheduled for January 1, 2005, the branches in Switzerland, Belgium, Netherlands, Italy, France, Austria and the UK will use the new solution. At the end of the second phase, in June 2005, Sedus Stoll's complete logistics chains will have been migrated to SAP thanks to it.wood. The third phase will see the full-scale introduction of it.wood at Klöber GmbH, another Sedus subsidiary.

This new project highlights itelligence AG's leading position as an industry-experienced full-service provider for SAP in the timber and furniture industry. At an international level, itelligence was appointed SAP Special Expertise Partner for the Dutch timber and furniture industry at the beginning of the year.

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Says Carl-Heinz Osten, CEO of Sedus Stoll AG: “In our industry, the itelligence consultants stand for quality and know-how, not only for SAP technology but also with regard to the necessary knowledge of the furniture industry. it.wood helps us lay the foundation for successful growth and effective processes throughout our organization.”

it.wood

it.wood is a vertical solution that uses the extensive standard functions of mySAP and complements it with special add-ons that allow optimized mapping of the industry-specific processes. It combines the reliability and functionality of the mySAP standard software with improved functionality in areas such as the configuration of variants, quick order entry, tour-oriented production planning and graphic order entry.

About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 1,000 highly qualified employees at 34 branches in 15 countries. As a mySAP Business Suite Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company’s services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2002, itelligence AG generated total sales of EUR 168,5 million.

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