

### **itelligence AG publishes figures for first quarter of 2011**

- **Revenues up 33.3% from MEUR 56.2 to MEUR 74.9**
- **EBIT rises to MEUR 3.5 after MEUR 1.4 in previous quarter**
- **Orders on hand increase by 31.8% year-on-year to MEUR 231.6**

Bielefeld, April 20, 2011 – itelligence AG recorded significant year-on-year revenue and earnings growth in the first quarter of 2011. Revenues increased by 33.3%, from MEUR 56.2 to MEUR 74.9. Orders on hand rose by MEUR 55.9 to MEUR 231.6 at the end of the quarter compared with the same period of the previous year (MEUR 175.7). At year-end 2010, orders on hand amounted to around MEUR 200.

The growth in the first quarter was reflected in all areas of itelligence AG. Consulting revenues increased by 32.5%, from MEUR 32.3 in the previous year to MEUR 42.8. The Licenses division saw revenue growth of around 50.0%, from MEUR 3.8 to MEUR 5.7, while revenues in the Outsourcing & Services division rose by 30.8%, from MEUR 20.1 to MEUR 26.3 in the first quarter of the current financial year.

EBIT (earnings before interest and taxes) also enjoyed extremely strong performance, recording above-average growth of around 150% year-on-year from MEUR 1.4 to MEUR 3.5. Accordingly, itelligence improved its EBIT margin to 4.7% after 2.5% in the same period of the previous year.

This extremely good development in the first part of the year serves to confirm the Management Board's forecasts for fiscal year 2011. itelligence expects to generate total revenues of MEUR 300-310 in the current fiscal year, with the EBIT margin rising to 6.0-6.2%.

Further details will be published together with the Quarterly Report 1/2011 on April 28, 2011.

Contact:

Katrin Schlegel, itelligence AG, tel: +49 (0) 521 - 91 44 8106;  
katrin.schlegel@itelligence.de